

Welcome! Executive Coach Training & Intensive Seminar

Start time each day: 9 am. Optional sessions on team and 360 profiles also offered at 8 am Friday, Saturday, and Sunday.

Finish time: Between 5 and 6 pm.

Sunday finish: By 12:30 pm.

Business development/positioning discussions are woven in throughout.

Day One

Active Inquiry

Coaching Process

Other Coaching Conversations (woven in)

Assessments

- Off the Shelf
- 360 Verbal
- Leadership Dashboard
- Development Plan
- Ad Hoc Assessments

Day Two

Behavioral Coaching

Perceptual Coaching

Situational Coaching (as many as time allows; requests welcome; order varies)

- Powerbase
- Influence
- Engage and Mobilize Employees
- Teams (Team Data and Coaching Exercise)
- Strategic Planning
- Succession Planning
- Lead change
- Create a high-performance culture

Day Three

Situational Coaching (continued)

Creating Your Own Coaching Frameworks

Day Four

Present Frameworks

30-Day Accountability Plan

Business Development

Conclusion